



Broker Briefing

Q4 Rating Tool Available

Access to the 4th Quarter Rating Tool is available on the Rocky Mountain Health Plans FTP site by [visiting here](#). Rocky Mountain Health Plans will be mailing the 4th Quarter rating tool CD to all producers who have requested one in the past. Other producers who are unable to download Rocky's Rapid Rates due to firewall protection issues can request a rating tool on CD by contacting:

Region	Contact	Email	Phone
Front Range	Lindsay Mitchell	lindsay.mitchell@rmhp.org	303-689-7362
Western Slope	Katy Basinger	katy.basinger@rmhp.org	970-254-5706
Southwest	Lisa Campbell	lisa.campbell@rmhp.org	970-385-5135

New Vision Plans with Producer Commission

Rocky Mountain Health Plans is pleased to introduce three new VSP® Vision Care plans available to employer groups. Our new vision plans are competitively priced and can be offered as a voluntary option to employees and their families with a minimum of two employees enrolling. Ten percent commission will be paid for enrollment on these new vision plans, which are available for quoting on the Q4 rating tool. For more details, please [visit here](#).

Immediate Market Reform Benefit and Enrollment Mandates effective October 1

All commercial group health plans include the consumer protection mandates required through the Patient Protection and Affordable Care Act (PPACA). The overall rating impact for these immediate reform changes adds approximately 1 percent to the commercial group rates for Q4. Please reference our Employer Guide to PPACA provided to you in the July 16, 2010 Broker Briefing for details on the PPACA mandates, also [available here](#).

All Plan Description Forms have been updated for October renewals and new business. We will post October PDFs on our website by September 1, 2010. Please contact your RMHP Account Executive if you need one before then.

Updated Commercial Group Underwriting Guidelines

RMHP Small Group Employer Underwriting Guidelines are [available here](#), or visit our website rmhp.org.

As always, if you have any questions, comments or need assistance, please call your Rocky Mountain Health Plans or CNIC Account Executive.

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