



## Broker Briefing

### SOLO 3rd Quarter Rates & Renewal Information

#### SOLO 3rd Quarter Rates Available

The 3rd Quarter 2010 rates for SOLO View Health Plans for individuals and families are now available. There will be a base rate increase of approximately 4.7 percent.

The rating tool is available by [downloading here](#) from our FTP site.

To receive the 3rd Quarter 2010 SOLO rating tool without using the FTP site, please [email the SOLO Sales Team](#) and request either a zip file or rating software CD. For those producers already on the mailing list for SOLO Health Plans, CDs are being mailed to you.

The online SOLO quoting tool and application is always available at [needsolo.com](http://needsolo.com) to generate and print quotes for your clients.

#### SOLO Health Care Plan 3rd Quarter Renewals

Annual renewal notices for current SOLO Members with an anniversary in July, August or September are in the mail this week. A customized premium quote for each SOLO View plan option is provided to assist Members interested in a plan change. You will receive a copy of the renewal letter and the customized premium quote for your clients.

Should your clients request a change to a different health care plan, Medical Underwriting is required on specific plan changes. Each renewal letter describes plan change availability for the SOLO Select, Smart Choice and View plans.

A SOLO Health Care Plan Change Form is included with each renewal and will be required to request a plan change, the Plan Change Form can be [viewed here](#). Plan change requests should be submitted at least 15 days prior to the renewal date.

We value our SOLO Members and want to help them maintain their health plan coverage. If you need assistance with renewals, please contact the SOLO Sales Team at 800-453-2981, option 4 or 970-244-7800, option 4 or [email](#).

**Important Note: Premium on current SOLO plans must continue to be paid, during the plan change request period.** If your client does not pay the premium on their current plan, coverage will be terminated and your client will need to reapply and go through medical underwriting. Please advise your clients to continue to pay the premium on the current plan. If the plan change request is approved the bill will be adjusted accordingly.

5/18/2010

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### Change to SOLO Billing Options

The application for SOLO has been updated to include an initial payment option for applicants who select the quarterly invoice billing option. Applicants will need to submit a credit/debit card or bank account information for a one-time draft of the initial premium payment. The charge will be for the first month's premium only. A bill will be sent for the premium due for the remainder of the quarter. If the plan is effective on the 15th of the month, the first two week's premium will be collected.

The applicant may also send a check for the first month's premium instead of providing credit card or bank information.

Other billing options remain unchanged and include monthly or quarterly automatic payment by credit/debit card or bank draft.

### Updated SOLO Application

The SOLO Application has been updated, [please view here](#). Call or email the SOLO Sales Team to request a new supply of enrollment booklets with the updated application. Please begin using the updated application immediately - older versions of the application may be returned to you.

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As always, if you have any questions, comments or need assistance,  
please call your Rocky Mountain Health Plans or CNIC Account Executive.

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