



Broker Briefing

2nd Quarter 2009 Rating Tool Available

We are pleased to announce the release of the 2nd Quarter Small Group Rating Tool.

SIC Codes Apply with April Business

Effective April 1, 2009, Rocky Mountain Health Plans will introduce Standard Industry Code (SIC) factors as part of small group rate development for new business and existing small group renewals.

RMHP SIC factors will range from a 15 percent discount to a 10 percent load, based on the industry of the employer group.

The SIC will now be displayed on all renewals and will be a required field for brokers/agencies using the Rocky Rapid Rates rating tool. Rates generated from the rating tool will reflect the factor associated with the SIC presented and the resulting rates will be displayed.

Access to the 2nd Quarter Rating Tool is available on the Rocky Mountain Health Plans FTP site:
<ftp://rrr:rrrtool@ftp.rmhp.org>

Rating CDs to be Mailed

Rocky Mountain Health Plans will mail a 2nd Quarter rating tool CD to all producers who have requested one in the past. Other producers who are unable to download Rocky's Rapid Rates due to firewall protection issues can request a rating tool on CD by contacting:

Region	Contact	Email	Phone
Front Range	Lindsay Mitchell	lindsay.mitchell@rmhp.org	303-689-7362
Western Slope	Katy Basinger	katy.basinger@rmhp.org	970-254-5706
Southwest	Lisa Campbell	lisa.campbell@rmhp.org	970-385-5135

1/30/2009

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The following information will be inserted in all CDs mailed.

PLEASE NOTE: Your new Rocky Rapid Rating (RRR) tool calculates rates using SIC factors for groups effective in Q2 2009.

SIC information is a required field with this new rating tool and will apply a rate factor to all quotes starting April 1, 2009. Quotes for March 1 effective dates will require an SIC, but will not apply a load or discount.

Please be aware when you install this new tool, any group information that was previously saved will be lost. If you need previously saved group information, you must enter it again in the new tool. Future releases of the tool will save your previously entered information. Thank you for your patience as we transition to a SIC-based rating methodology.

As always, if you have any questions, comments or need assistance,
please call your Rocky Mountain Health Plans or CNIC Account Manager.

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